



2019 BARGAINING SUMMIT

For New and Returning Participants

Saturday, October 26, 2019

Devens Common Center
31 Andrews Parkway | Devens, MA

7:30 – 9 a.m. Registration & Breakfast | 9 a.m. – 4 p.m. Summit

Child care will be provided at a cost of \$15 per family for the day

Actions that Happen Away from the Table Directly Affect Your Success at the Table

MTA locals across the state are winning strong contracts by forming contract action teams to prepare for negotiations, building solidarity networks, coordinating bargaining efforts and employing open bargaining strategies. In order to maximize our effectiveness in bargaining, we must further our understanding of the essential role our members play throughout the process, the power we build when negotiations are more open and transparent, and the extent to which parent and community engagement helps us win the working and learning conditions that educators and students deserve.

At the 2019 Bargaining Summit you will hear new stories from locals that have transformed their negotiations, gather resources and learn strategies focused on:

- Building our union through contract campaigns and open bargaining strategies.
- Coordinating bargaining within and across locals to win better contracts.
- Incorporating demands focused on issues of racial justice (using the *Bargaining for the Common Good* framework).

Each year, a new team of preK-12 and higher education members, along with MTA staff and elected leaders, plans and facilitates the summit. This year, come and learn from preK-12 educators from Gloucester, Northampton, Belmont, Sudbury, Hull, Lexington, Haverhill, Brookline, South Hadley and Falmouth, as well as faculty and staff union leaders from state universities, community colleges and the UMass system.

Workshop 1: Contract Campaigns and Open Bargaining

This session will explore how we can expand transparency, build solidarity and take collective actions during negotiations so we can build our power and win good contracts for our members, students and communities. We will discuss recent developments with open bargaining and how to conduct a contract action campaign that works in tandem with your strategy at the bargaining table.

Workshop 2: Coordinated Bargaining

This session will explore how we build solidarity and coordinate bargaining efforts — both between local bargaining units and across locals and sectors. Participants will learn about a variety of coordinated bargaining strategies that will inspire new ideas and help them assess which strategy would be most effective given existing local, regional or statewide structures.

Workshop 3: Bargaining for Racial Justice

This session will investigate how racial justice campaigns connect members more deeply with their union and communities. We will apply the *Bargaining for the Common Good* framework, which can be used to advocate on a wide range of issues — including attracting a multiracial, multiethnic workforce, student debt, restorative practices, less testing and winning working conditions that lead to learning conditions that better meet the needs of our diverse student populations.

New this year!

Optional Early-Morning Session (8-9 a.m.): The Fundamentals of Bargaining

Are you new to negotiations or do you want to know more about the process of bargaining a new contract? If so, please join us for this special session, which will precede the other workshops in the Bargaining Summit. This hour-long session will give participants a basic overview of the bargaining process and your rights under M.G.L. c.150E, the Massachusetts public-sector bargaining law.

Register today at massteacher.org/barginingsummit