

**ALL  
IN**



- for - **UNION POWER**

# PROPOSED 2020-21 BUDGET

MASSACHUSETTS TEACHERS ASSOCIATION

*Presented by MTA Vice President, Max Page*

**ALL  
IN**

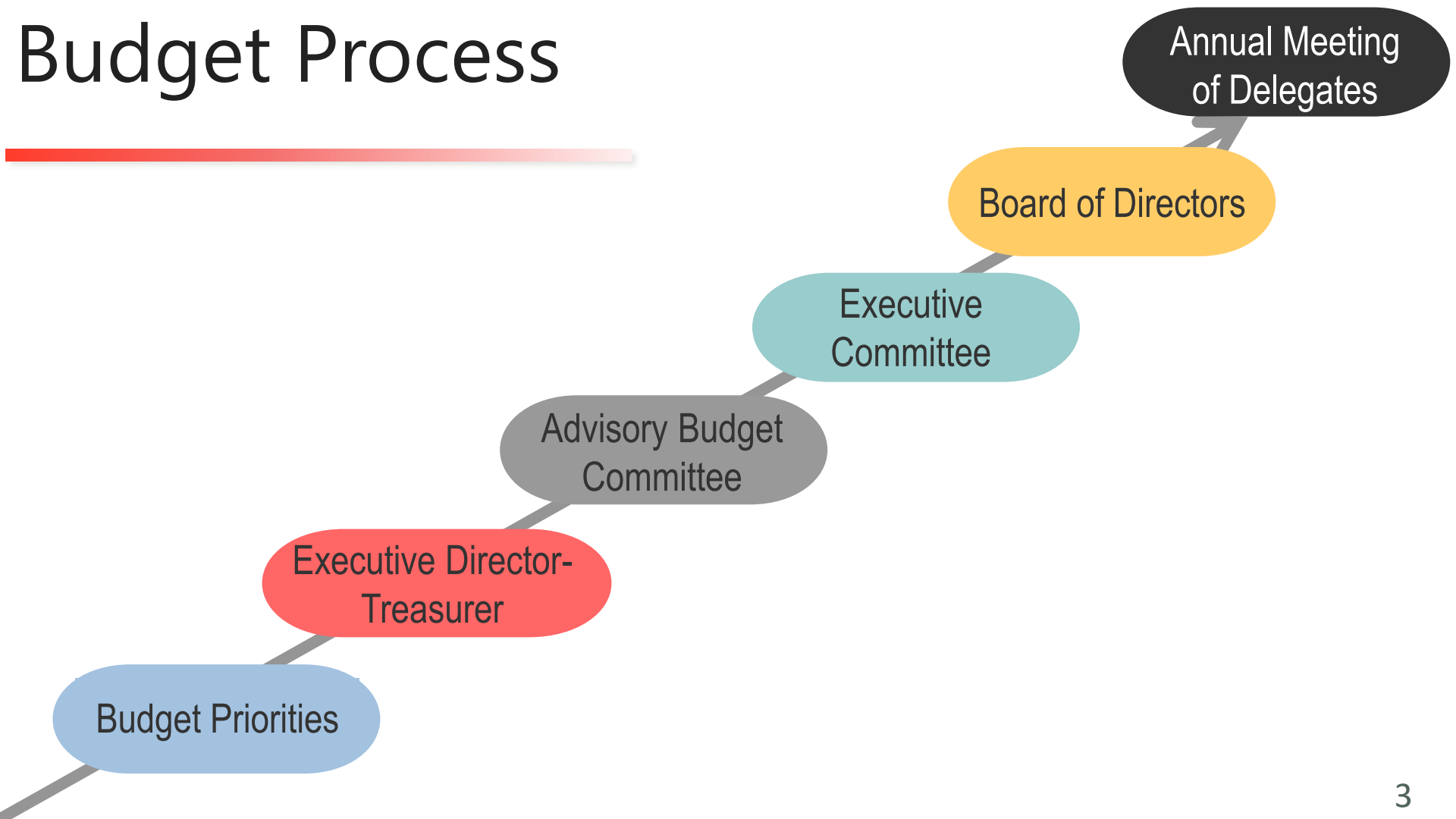


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# MTA BUDGET ADOPTION PROCESS

# Budget Process

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# OPERATING BUDGET

# Membership Highlights- Total Members

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<u>Actual Data:</u>	<u>Members</u>
June 30, 2018	116,398
June 30, 2019	116,849
December 31, 2019	117,821
<u>Estimates:</u>	
June 30, 2020	117,797

# Membership Highlights- Full Time Equivalents (FTEs)

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## Actual Data:

June 30, 2018

June 30, 2019

December 31, 2019

## Estimates:

June 30, 2020 & June 30, 2021

## FTEs

87,979

88,280

89,349

89,290

# 2020-21 Budget Recommendation

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<u>Annual operating budget</u>	\$48,486,926
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<u>Full-time-equivalent active members</u>	89,290
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## Dues

- Operating budget dues \$480
- Secretaries, clerks and custodians \$288
- Aides, food service personnel and other education support professionals \$144

# Overall Dues

	Total Yearly Dues	Operating Budget Dues	PR & O Dues
2019-20	\$497	\$477	\$20
	<b>\$3 Increase</b>		
2020-21	\$500	\$480	\$20



# 2020-21 vs. 2019-20 - Revenue

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Membership Base (as budgeted)	4,302 FTE	↑
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Membership Dues Revenue	\$2,319,690	↑
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Hanover Endorsement Fee Decrease	\$625,000	↓
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(partially offset by decrease of \$132,976 in expense line 109, p. 15)

Operating Revenue % Increase	3.47%	
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# Expense Highlights - Increases



- Increase in salaries – line R1, pg. 21 - funds data strategist position and contractual step increases (+\$511,884)
- Increase in health & dental insurance – line 7, pg. 24 – assumes a 4% rate increase (+\$123,838)
- Increase in disability insurance premiums and paid family medical leave – line 10, pg. 25 – to comply with new state law (+\$71,391)
- Rent – rental rate increases and potential Auburn office relocation – line 20, pg. – 28 (+86,619)
- Increase in local office support – line 34, pg. 34 – relates to increased FTEs (+\$105,000)
- Increase in outside attorneys' fees line R74, pg. 50 – growing need and cost of outside attorneys (+\$80,000)
- Increase in contingency – line 118, pg. 65- funds potential Blueprint Project staffing and staff wage increases (+\$1,340,992)

# Expense Highlights - Decreases



- Decrease corporate counsel - line 18, pg. 27 – reduced to reflect actual experience (-\$75,000)
- Decrease state and local organizing – line 27, pg. 31– to reflect actual experience (-\$300,000).
- Decrease in member to member activities – line 55, pg. 42 – reduced to reflect actual experience (-\$50,000)

- Decrease in outside attorneys' fees – line R73, pg. 49 – Student Opportunity Act victory eliminated the need to move forward on the funding lawsuit (-\$264,834)
- Decrease in policy, documents, projects, coalitions & donations – line 91, pg. 57– shifted funds to new line 92, discretionary donations (-\$55,000)

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# OPERATING BUDGET – QUESTIONS?

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# PUBLIC RELATIONS AND ORGANIZING BUDGET

# PRO Spending Initiatives

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- Fund our Future campaign
- Support Raise Up Massachusetts, PHENOM and other organizations engaged with our organizing projects
- Grants to our Locals
- Project to develop alternatives to high-stakes testing
- As Schools Match Wits/High School Quiz Show

# 2020-21 PR & O Budget Recommendation

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<u>PR &amp; O Budget</u>	\$1,785,800
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<u>Full-time-equivalent Active Members</u>	89,290
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## PR & O Dues

- Operating budget dues \$20
- Secretaries, clerks and custodians \$12
- Aides, food service personnel and other education support professionals \$ 6

# Advisory Budget Committee

## **Max Page, Vice President and Chair**

Merrie Najimy, President and Member Ex-Officio

Maria Hegbloom, Executive Committee, MSCA

Peter Lahey, Board Member, Everett

Robert Travers, Board Member, Cambridge

Thomas Goodkind, Member At-Large, Professional Staff Union

Wendy MacMillan, Member At-Large, Brookline

Mary Rapien, Member At-Large, MCCC

Kerri Scott, Member At-Large, Melrose

Lisa Gallatin, Executive Director-Treasurer

Kathleen Conway, Director of Finance and Accounting, Staff Consultant

Ann Maguire, Controller

Nancy Shukan, Financial Reporting Accountant



1993/94 - 2019/2020 MTA MEMBERSHIP LEVELS AS OF JUNE 30

FULL TIME EQUIVALENTS

<u>FISCAL YEAR</u>	<u>BUDGETED</u>	<u>ACTUAL</u>	<u>INCREASE/ (DECREASE) IN RELATION TO BUDGET</u>
1993/1994	59,000	60,933	1,933
1994/1995	60,600	62,275	1,675
1995/1996	62,650	64,373	1,723
1996/1997	64,100	66,242	2,142
1997/1998	66,250	69,032	2,782
1998/1999	69,000	71,775	2,775
1999/2000	72,005	74,233	2,228
2000/2001	74,000	76,781	2,781
2001/2002	76,575	78,880	2,305
2002/2003	78,875	78,668	(207)
2003/2004	78,000	77,585	(415)
2004/2005	75,500	78,416	2,916
2005/2006	77,000	79,920	2,920
2006/2007	79,500	81,871	2,371
2007/2008	80,527	82,657	2,130
2008/2009	81,515	83,908	2,393
2009/2010	79,720	83,509	3,789
2010/2011	79,275	82,921	3,646
2011/2012	80,000	83,495	3,495
2012/2013	81,500	84,229	2,729
2013/2014	82,000	85,295	3,295
2014/2015	83,800	86,135	2,335
2015/2016	86,000	87,149	1,149
2016/2017	86,380	87,407	1,027
2017/2018	88,000	88,333	333
2018/2019	79,920	88,473	8,553 AS OF 2/28/2019
2019/2020 (BOARD OF DIRECTORS PROPOSED)	84,988	to be determined	