

Bargaining Certification Program

DATES & TIMES:

Sun., July 31 – 1-5 pm

Mon., Aug. 1 – Weds., Aug. 3 – 9 am–5 pm

This track will provide all MTA members (teachers, ESPs, Higher Education) a comprehensive opportunity to develop skills and knowledge to be a successful negotiator, while deepening and broadening the expertise of seasoned negotiators, in an interactive and supportive environment. When completed, these workshops will provide members with most of the hours required to complete the MTA Bargaining Certificate Program. Locals are encouraged to bring negotiations teams to this track. Participants should bring their collective bargaining agreements. All participants will take a session on Bargaining Foundations, Democratized Bargaining, and Current Issues in Bargaining. Wednesday will provide an opportunity to pick from among a variety of specialized topics: Contract Language Lab, School and Municipal Finances, Contract Costing and Economic Indicators, Advanced Bargaining Theory and Strategy, and Bargaining for the Common Good. For more information about the MTA Bargaining Certificate Program, see <https://massteacher.org/bargainingcertificate>.

Ideal for: Any MTA members who want to develop skills and knowledge to be successful negotiators, or seasoned negotiators looking to deepen and broaden their expertise.

For more information: Phil Katz, pkatz@massteacher.org

TO REGISTER ONLINE:

<http://massteacher.org/summer>

For More Information:

Contact events@massteacher.org or 617-878-8150.

UMass Amherst is not a sponsor or co-sponsor of the Summer Conference.



**July 31 – August 3, 2022
at UMass Amherst**